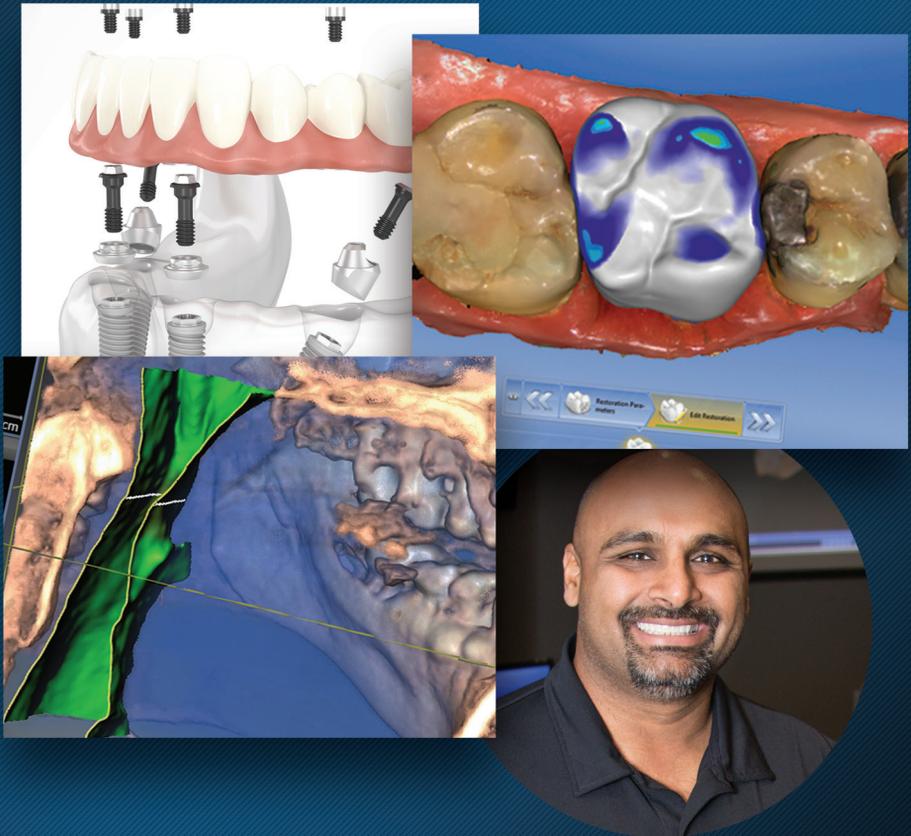


PRACTICE GROWTH EDUCATION CENTER



3D MASTERY

Practice Growth Workshops



3D-Dentists.com

CALL (855) 332-2285



EXTENSIVE HANDS-ON!

Learn It.

A unique blend of sound clinical principles with 'Monday Morning' business principles that simply make sense.

Do It.

Each course features extensive hands-on software exercises for a complete learning experience.

Experience It.

Each implant workshop will feature a patient demonstration to solidify the lecture and hands-on components.



MEET YOUR FEATURED INSTRUCTOR

Tarun Agarwal, DDS

Dr. Agarwal maintains a full-time general practice in Raleigh, NC. While he has completed extensive continuing education dental leaders and the various institutes, his most impactful learning has been from the school of hard knocks. His energy, passion, and unique practice approach has made him a nationally recognized lecturer and seminar leader.

“**My promise to you** — everything taught at the workshops are based on experience from everyday practice and my personal journey in 3D digital dentistry. I live in the same world you do. I face the same challenges you do. I am a practice owner and full-time practicing dentist. You'll love the down to earth atmosphere and practical approach to 3D digital dentistry!”

All courses will be held at the
3D Dentists Digital Education Center
8304 Creedmoor Rd • Raleigh, North Carolina 27613



Dr. Erin Elliott // *Sleep Apnea 101*

Dr. Elliott is a full-time practicing general dentist in Post Falls, ID. She is considered an expert and is a nationally recognized speaker in the growing field of dental sleep medicine. She is best known for her common sense approach to incorporating sleep apnea therapy into a busy general practice.



Mr. Hootan Shahidi // *Medical Billing Simplified*

Hootan Shahidi is an expert medical biller focusing exclusively on dentistry. His experience as an office manager and as owner of a medical billing company that has helped hundreds of dental practices, gives him unique insight into what it takes to successfully implement medical billing in your office.



Dr. Uday Reebye // *3D Edentulous*

Uday Reebye, owner of Triangle Implant Center in Durham, NC, is a full time practicing Oral & Maxillofacial Surgeon. He believes in an 'inclusive' team approach to implant dentistry — one that encourages general dentists to fully immerse into implant dentistry. He looks forward to helping you reach your potential.



Dr. Dhaval Patel // *CEREC Anteriors*

Dr. Patel has been in private practice in Roseville, CA for the last 10 years and has been a CEREC user for the last eight years. He is the lead faculty member for CAD/CAM at the PDS Institute and has trained hundreds of dentists. You'll love his practical, efficient approach to making anterior CEREC restorations highly aesthetic and predictable.



Dr. Benjamin Nemec // *Maximum CEREC*

Benjamin Nemec, owner of Hills Dental Spa in Austin, TX, is a full time practicing general dentist and CEREC trainer. He has built a successful practice by focusing on maximizing the capabilities of CEREC. He looks forward to sharing his expertise and expanding your capabilities and enjoyment of CEREC.



Academy of General Dentistry
Approved PACE Program Provider
FAGD/MAGD Credit Approval
does not imply acceptance
by a state or provincial board of
Dentistry or AGD endorsement
3/1/2016 to 2/28/2018



ASK ABOUT OUR
CONVENIENT PAYMENT PLANS!

COURSE SIZE IS LIMITED!

To sign up, call (855) 332-2285
or email info@3D-Dentists.com.

Learn more & register at 3D-Dentists.com

2-DAY LECTURE WORKSHOP FOR THE WHOLE TEAM

Sleep Apnea 101

Practical Implementation for the General Practice

DR. ERIN ELLIOTT + DR. TARUN AGARWAL

Do you realize that nearly 1 of 15 patients in your practice has sleep apnea?

If you aren't providing oral appliance therapy for obstructive sleep apnea then you are missing out on helping to save patient lives and adding a massive profit center to your practice. This workshop focuses on the missing piece - a practical and predictable workflow to successful implementation.



This workshop is based on real life challenges and implemented techniques that have led to successful results with OSA therapy. Go beyond just the science and learn an implementation system that actually works. Detailed attention is given to the four steps to successful implementation - Awareness, Diagnosis, Financials, Treatment. Each step is covered in detail. You will leave this workshop with confidence and understand:

1. Fundamental science of obstructive sleep apnea
2. Creating awareness in the hygiene department
3. Utilizing a Home Sleep Test (HST) device to assist in diagnosis
4. Fundamentals of reading a sleep study
5. Medical Billing for Dental Sleep Appliances
6. Appointment by Appointment treatment workflow
7. How to cultivate relationships with physicians

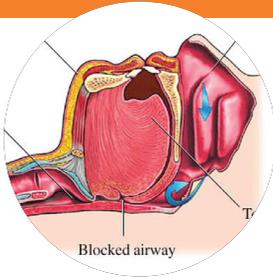
This course is right for you if:

- You want a practical workflow that fits within your busy general practice
- You want to capitalize on a hidden production center already within your practice
- You want to learn how to utilize medical insurance for dental sleep medicine

**THIS WORKSHOP WILL
GIVE YOU A RECIPE
FOR SUCCESSFUL
IMPLEMENTATION**

IMPLEMENT DENTAL SLEEP MEDICINE MONDAY MORNING!

Leave this workshop with the education, experience, and confidence on topics including:



OSA Fundamentals

Understand the fundamentals of dental sleep medicine. Stages of sleep, recognizing candidates, the sleep exam, and more.



Appliance Therapy

Understand how to choose the right oral appliance, follow up protocol, when to titrate, and what to watch out for.



MD Referrals

Learn how to nurture sleep referrals, how to properly communicate treatment through letters, and how to speak sleep medicine.



Medical Insurance

Learn a proven workflow for sleep medicine benefit checks, pre-authorizations, claim submission, and letters of medical necessity.

CE

14

CREDITS

Course Dates

2017

May 19-20

August 18-19

November 10-11

Registration

DENTIST \$1,095

TEAM MEMBER \$495

We encourage bringing the whole team.

2-DAY INTENSIVE

HANDS-ON WORKSHOP

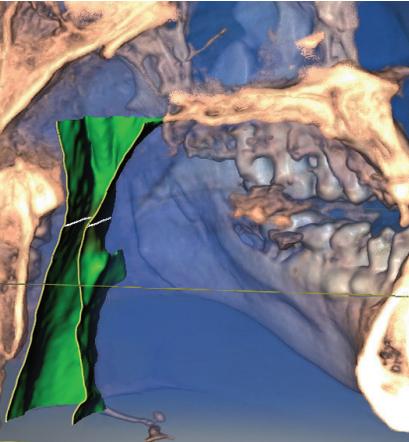
Sleep Apnea for the CEREC Practice

Digital Workflow for the Sirona 3D Practice

Practice must have Sirona 3D CBCT and CEREC

DR. TARUN AGARWAL + MR. HOOTAN SHAHIDI

Do you realize that nearly 1 of 15 patients in your practice has sleep apnea?



The main focus of this HANDS-ON workshop is to develop a practical and predictable workflow that is team driven using your digital technologies for sleep apnea therapy. Each office will learn and do the following:

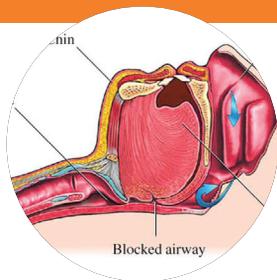
1. Utilize SICAT Air to create awareness in hygiene department
2. Complete a Home Sleep Test (HST) and learn to review the results
3. Fabricate an OptiSleep appliance for yourself
4. Develop referral letters for physician communication
5. Develop proper SOAP notes for documentation
6. Medical Billing for sleep apnea patients from start to finish
7. Step-by-step appointment workflow for sleep apnea treatment

This course is right for you if:

- You want fabricate digital sleep apnea appliances.
- You want to develop a sleep apnea team leader in your practice.
- You want to implement medical billing for sleep appliances at a high level
- You want to make sleep apnea treatment a greater part of your practice.

**THIS WORKSHOP
WILL HELP YOU
DEVELOP A SLEEP
APNEA PRACTICE
WITHIN YOUR
PRACTICE.**

Leave this workshop with the education, experience and confidence on topics including:



OSA Workflow

Understand the fundamentals and workflow of implementing dental sleep medicine in the digital world – awareness, diagnosis, financials and treatment.



Appliance Therapy

Understand how to choose the right oral appliance, follow up protocol, when to titrate, and what to watch out for.



Home Screening

Learn to implement an in-office screening protocol to fast track your patients and learn to decipher sleep test results.



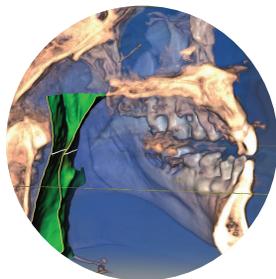
MD Referrals

Learn how to nurture sleep referrals, how to properly communicate treatment through letters, and how to speak sleep medicine.



Medical Insurance

Learn a proven workflow for sleep medicine benefit checks, pre-authorizations, claim submission, and letters of medical necessity.



3D Integration

Learn to use your CBCT and CEREC to digitize oral sleep treatment and measure treatment outcomes.

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CREDITS

Course Dates

2017

March 4-5

April 27-28

June 10-11

August 5-6

Registration

DENTIST + ASSISTANT

\$2,495

MEDICAL BILLING

TEAM MEMBER

\$695

2-DAY INTENSIVE

HANDS-ON WORKSHOP

Medical Billing Simplified

Predictable Recipe for Getting Paid

WITH MR. HOOTAN SHAHIDI

Are you realizing the impact that billing medical insurance can have on your practice?

If you aren't billing medical insurance for your examinations, diagnostic imaging, oral appliances, bone grafting and surgical procedures — you are literally leaving thousands of dollars on the table. This workshop will give you a predictable and ethical approach to maximizing medical reimbursement.



This workshop is based on real life challenges and implemented techniques that have led to successful results with medical billing. Go beyond just the codes and learn an implementation system that actually yield payments. Detailed attention is given to the three key components of medical billing — code knowledge, proper documentation, and team administration. You will leave this workshop with confidence and understand:

1. What procedures are billable to medical
2. Applicable CPT procedure codes
3. ICD-10 diagnosis codes
4. Hands-on medical billing software
5. Team friendly implementation
6. How to determine patient eligibility
7. When pre-authorization is required

This course is right for you if:

- You want to systematically implement medical billing in your 3D practice
- You want to increase your revenue for procedures you are already doing
- You want an additional resource to make it easier for patients to say yes

**WE'LL HELP FILE YOUR FIRST
5 CLAIMS DURING COURSE!**

**THIS WORKSHOP
WILL IMMEDIATELY
ADD REVENUE TO
YOUR PRACTICE**

IMPLEMENT MEDICAL BILLING MONDAY MORNING!

Leave this workshop with the education, experience, and confidence on topics including:



Examinations

Tired of frequency limitations of dental insurance? Avoid them by billing medical insurance.



Diagnostic Imaging

Stop giving away your 3D scans and capture lost revenue through medical billing.



Oral Appliances

Assist your patients in accepting treatment they desperately need and start saving lives.



Grafting

Help patients receive reimbursement for procedures typically denied by dental insurance.



Trauma

Learn to utilize medical billing for dental procedures in trauma cases.



Your Claims

File your actual patient claims live under guidance to help recoup your workshop investment.

CE

14

CREDITS

Course Dates

2017

March 23-24

June 15-16

August 10-11

October 26-27

Registration

DENTIST +
ONE TEAM MEMBER

\$1,995

2-DAY INTENSIVE

HANDS-ON WORKSHOP

LIVE PATIENT
DEMONSTRATION

3D Implant Integration

WITH DR. TARUN AGARWAL

Are you ready to put into place the most efficient workflow in implant dentistry?

This two-day intensive hands-on workshop is specifically geared for the Sirona 3D CBCT owner with CEREC technology. The goal is efficient, predictable, and profitable results without clinical compromise.



Through an ideal combination of lecture, extensive hands-on exercises, and patient demonstration, you will gain an advanced understanding of the 3D implant workflow. Detailed attention is given to the three phases of the workflow - planning, placement, and restoration. **You will leave this workshop with confidence and understand:**

1. Seven critical steps for virtual planning
2. Surgical guide selection and workflow
3. CEREC in the Implant Practice
4. Fundamentals of Anterior Implants
5. When immediate placement is indicated
6. Powerful payment technique that works
7. Increasing case acceptance

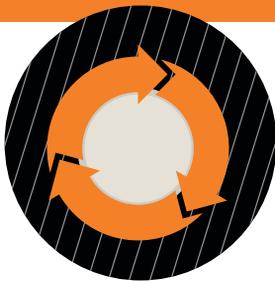
This course is right for you if:

- You want a clear, concise workflow that produces efficient, excellent results
- You want to maximize the potential of your 3D implant practice
- You want to dramatically reduce the learning curve with 3D imaging

**THIS WORKSHOP
WILL DRAMATICALLY
TRANSFORM YOUR 3D
IMPLANT PRACTICE!**

IMPLEMENT 3D IMPLANT DENTISTRY MONDAY MORNING!

Leave this workshop with the education, experience, and confidence on topics including:



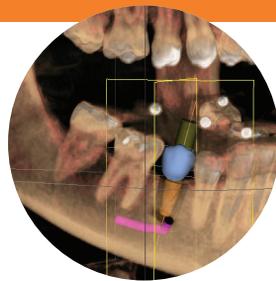
3D Implant Workflow

Step-by-step details on creating the most efficient workflow specific to 3D.



Surgical Guides

Learn surgical guides for every indication – from single to fully edentulous.



Advanced Virtual Planning

Learn a systematic approach to anteriors, immediates and complex cases.



CEREC Guide 2

Learn the who, what, when, why, where, and how of CEREC Guide 2. We make it simple and predictable.



Single Visit Abutment Crown

Step-by-step fabrication technique of the screw retained abutment crown in a single visit.



Practice Management

Learn the fundamental business principles that will help grow your implant practice.

CE

14

CREDITS

Course Dates

2017

March 3-4

September 22-23

Registration

DENTIST +
ASSISTANT

\$2,995

**Patterson vouchers accepted.*

2-DAY INTENSIVE

HANDS-ON WORKSHOP

LIVE PATIENT
DEMONSTRATION

3D Edentulous

Computer Assisted Digital Implant Therapy

WITH DR. UDAY REEBYE & DR. TARUN AGARWAL

Are you ready to take your implant dentistry to the pinnacle?

This intense two day workshop is geared towards the experienced implant clinician looking to fine tune or develop a digital protocol for fixed hybrid implant cases.



Through a unique collaboration of a restorative dentist, oral surgeon and dental laboratory, you will learn a step-by-step protocol for the fixed hybrid prosthesis. Detailed attention will be given to the four phases of treatment — diagnosis, surgery, prosthetic conversion and final prosthetics. **You'll leave this workshop with confidence and understand:**

1. The four critical patient factors you must identify to ensure success
2. Developing proper aesthetics and occlusion to guide surgery
3. Virtual planning keys to determine case feasibility
4. Restoratively driven guided surgery and workflow
5. Utilizing a team approach for improved patient care
6. Predictable technique for immediate load full arch provisionals
7. Creating efficiencies and case profitability

This course is right for you if:

- You want to systemize your approach to full arch hybrid implant cases
- You want to learn a technique that is on the cutting edge of implant dentistry
- You want to achieve a predictable, profitable process that achieves excellence

**THIS WORKSHOP
WILL IMMEDIATELY
EXPAND YOUR DENTAL
IMPLANT PRACTICE!**

IMPLEMENT 3D IMPLANT DENTISTRY MONDAY MORNING!

Leave this workshop with the education, experience, and confidence on topics including:



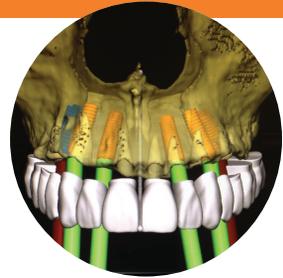
Precision Components

Understand the precision components along with how, when, where, and why of their use.



Diagnosis

Learn the critical diagnostic keys to ensure ideal, predictable patient outcomes.



Virtual Planning

Hands-on virtual planning full arch implant cases and radiographic appliance fabrication.



NDX Guided Surgery

Learn a unique bone foundation surgical guide process that ensures accurate surgery.



Immediate Loading

Understand the requirements for immediate loading and techniques for fabricating a provisional.



Final Prosthetics

Learn modern prosthetic materials and techniques that minimize patient visit while producing aesthetic results.

CE

14

CREDITS

Course Dates

2017

July 21-22

November 17-18

Registration

DENTIST

\$2,995

2-DAY INTENSIVE

HANDS-ON WORKSHOP

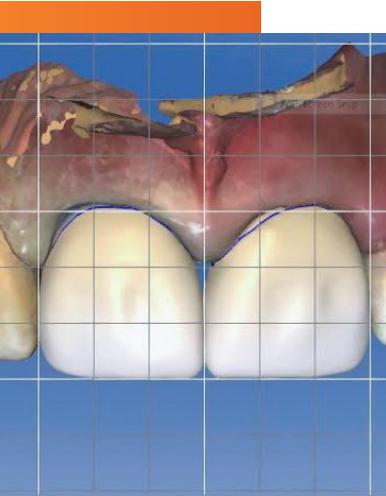
CEREC Anteriors

Master the Aesthetic Anterior CEREC Restoration

DR. DHAVAL PATEL

Do you struggle to create highly aesthetic anterior restorations?

If you are struggling with communicating with a laboratory, taking several visits to get it right, or are tired of high anterior lab bills, then consider doing your anterior restorations with your CEREC.



This workshop is based on practical techniques and tips and tricks that lead to predictable aesthetic anterior restorations. Go beyond restorations that look good and dive into anterior restorations that seamlessly blend. Detailed attention is given to preparation, design techniques, post mill contouring, and custom stain & glaze characterization. You will leave this workshop with confidence and understand:

1. Identify and learn the fundamental preparation requirements for milled porcelain restorations.
2. Identify and learn the correct method to design anterior CEREC restorations.
3. Learn how an anterior CEREC restoration can be designed in less than 5 minutes.
4. Learn how to contour restorations to match adjacent teeth.
5. Learn how to stain and glaze to make restorations more life-like.
6. Learn the most common mistakes made on Anterior CERECs and how to avoid them.

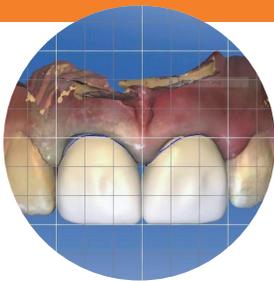
This course is right for you if:

- You want to provide a high level of anterior aesthetic with CEREC
- Learn efficient and predictable techniques for anterior CEREC
- Learn advanced stain/glaze and characterization techniques

**THIS WORKSHOP WILL
GIVE YOU SKILLS TO
PREDICTABLY TACKLE
ANTERIOR CEREC
RESTORATIONS**

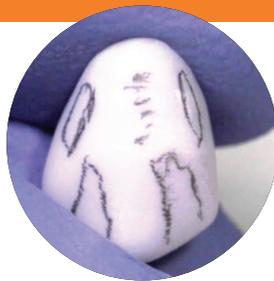
IMPLEMENT ANTERIOR CEREC DENTISTRY MONDAY MORNING!

Leave this workshop with the education, experience, and confidence on topics including:



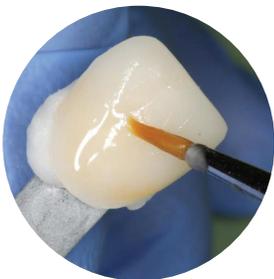
Predictable Design Techniques

Learn various design techniques for anterior restorations — copy, individual and reference.



Anatomy, Texture, and Shape

Learn how to create ideal anterior facial anatomy, texture, and shape.



Custom Stain & Glaze

Learn efficient techniques for shading and characterizations that make restorations blend.



Natural Restorations

Hands-on exercises that take you from start to finish with multiple materials.

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CREDITS

Course Dates

2017

April 21–22

October 13–14

Registration

DENTIST

\$2,495

3D Mastery

Practice Growth Workshops

Unique Learning Experience

*with Extensive Hands-On &
Live Patient Demonstrations!*



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ATMOSPHERE AND APPROACH TO

3D DIGITAL DENTISTRY!”

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